

MINUTES
35-A District Agricultural Association
Board of Directors
January 25, 2021

CALL TO ORDER: The meeting was called to order by President T. Williams at 5:00 PM in the director's room, of the 35-A District Agricultural Association.

PLEDGE OF ALLEGIANCE was led by Williams.

DIRECTORS & STAFF PRESENT: Williams, Phillips, Shelton, Bullis, Foley and by conference call, Appling, Wass and Stewart.

DIRECTORS & STAFF ABSENT: Richards (Medical)

GUESTS: None

PUBLIC COMMENTS: None

APPROVE AGENDA: Motion by Stewart, second by Shelton and carried unanimously to approve agenda as emailed.

APPROVE MINUTES: Motion by Shelton, second Phillips and carried unanimously to approve minutes of the November 16, 2020 regular meeting.

APPROVE DISBURSEMENTS: Motion by Shelton; second by Phillips and carried unanimously to approve disbursements in the amount of \$19,373.45 and net payroll in the amount of \$10,423.54 for the month ending November 30,2020 and disbursements in the amount of \$28,012.30 and net payroll in the amount of \$9,876.52 for the month ending December 31, 2020.

WORKERS COMPENSATION COVERAGE: Motion by Phillips; second by Stewart and carried unanimously to authorize workers compensation coverage for directors and volunteers for the calendar year 2021 while performing fair related duties.

AUTHORIZE USE OF PRIVATE VEHICLES: Motion by Phillips; second by Stewart and carried unanimously to authorize Directors and Staff to use private vehicles for 2021 official fair related business.

MARKETING COMMITTEE: Date set for February 22, 2021 at 4:00 PM

EXHIBITS COMMITTEE: Wass will pick a few dates and send them to Leslie to see what will work for everyone, Leslie will send out in an email when date and time is picked.

CONCESSION/COMMERCIAL EXHIBITS: Discussion between board members and staff regarding the vendors from the 2019 Fair (no fair in 2020). Motion by Phillips; second by Shelton and carried unanimously to approve the 2021 vendor list with this exception; Foley will send out a letter prior to sending out contracts to see if everyone on our list is still available. Copy attached and made a part of these minutes.

BLUE RIBBON AWARD: The 2021 Blue Ribbon Award was picked in 2020, awarded to Julie Lebow. (See Jan. 2020 minutes).

2020 REPORT OF RESERVES. Brian went over year end reserves. The report is attached and made part of these minutes.

DIRECTORS AND STAFF COMMENTS:

- Stewart is enjoying the snow and his retirement. Ready for Covid to be over.
- Appling sends her prayers to Richards on his medical procedure today. Traveled across county to New York to visit her granddaughter had a great trip. With the power outages they have been staying at the Casino. Prayers everyone stays healthy and avoids the Covid.
- Wass Dealing with no power. Been very busy at work. Would like to thank Brian and Leslie for such good customer service, she has experienced places using Covid as an excuse as to why they can't provide good customer service.
- Shelton reported that the rescinded Stay at Home Order is good news for them. The FFA Boosters is looking into a different fund raiser in place of their annual dinner, maybe a drive through dinner with large action items displayed for an online auction. Although while talking with Dr. Sergienko, he said that they may be able to do something in person by that time, so that is encouraging. Hope we are turning the corner on the Covid
- Williams thanked Stewart, Appling and Wass for joining the meeting by conference call. Also thanked Bullis and Foley for jobs well done.
- Foley reported that she updated the fair web site so if anyone has time to look it over in case she missed something. The fair's online ticket sales software company has sold to a new company, it will cost us \$2.00 per ticket sold plus an additional \$200.00 a month to go with them. After discussion, Leslie will do some research on other ticketing companies to see what else is out there that is more affordable. She had a new grandson on December 23, 2020.

MANAGERS REPORT:

- ❑ PG&E is renting our parking lots for \$500.00 per day for the back lot, \$1,000.00 per day for the front lot plus \$200.00 a day for utilities. Not sure how long it will last, they are working on all the damage from the high wind event we had on 1/19/21.
- ❑ We have a 6 month contract with The County of Mariposa Health Dept. and Human Services for the rental of building B at \$350.00 a day plus actual utilities for a Covid Vaccine Clinic. They use it about 3 days a week but it is a 7 day a week rental.
- ❑ Cash on hand for November was \$333,664.00 and December was \$315,120.00.
- ❑ We have lost about 8 of our long term campers, they have moved on to work at other locations, we do have a few new ones coming in.
- ❑ We have been offering free showers to all locals that lost power this past week and a reduced RV camping fee of \$35.00 for those that need it. We are trying to do our part in helping our community.
- ❑ Bullis has been reaching out to entertainers, everyone is eager for fairs to start back up again.
- ❑ Maintenance projects are getting done, trying to stretch our money out as we them done.
- ❑ Been meeting several fair partners for breakfast on Fridays, it nice to keep in touch and bounce ideas off of each other.

ADJOURNMENT: There being no further business, motion by Appling, second by Stewart and carried unanimously to adjourn the meeting at 5:36 PM in memory of Jim Verdugo and Jan Maddux.

Respectfully submitted

Brian Bullis, CEO

Tom Williams, President